

☑ **BE-417 A19, general information**

**Course code:** BE-417

**Course name:** Management Control Systems

**Date:** 05.12.2019

**Duration:** 4 hours

**Resources allowed:**

**Notes:**

Please provide a sound, precise, structured and literature-based argument on each question.

**Part 1.** Please try to limit yourself to on average of half a page per question (250 words)

**Part 2.** *Please try to limit yourself to on average of one page per question (500 words)*

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The professors sometimes ask for exam answers to be used for teaching purposes, but in order for this to take place, the university needs your consent.

**Do you grant the University of Agder permission such permission?**

**Select one alternative**

Yes

No

# 1 Part 1: Q1

Discuss the controllability principle and give examples for different uncontrollables.

**Fill in your answer here**

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Words: 0



### 3 Part 1: Q3

Discuss the problems of incentive compensation in the financial industry by mobilizing the examples we studied in class by in particular referring to problems of imperfect markets, subjective vs. quant measures, short- and long-term measures, and employee retention in global markets.

**Fill in your answer here**

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Words: 0





## 6 Part 2: Q2

Why are budgets still that most used control system in organizations? Discuss the question by discussing the functions of budgets, the dilemma of setting targets at the right level and provide an example.

**Fill in your answer here**

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Words: 0



## 8 Part 2: Q4

Discuss digital business models, control challenges and give an example.

**Fill in your answer here**

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Words: 0